



KAZANCI HOLDING

Power
Generation

Energy

Electricity

Natural Gas

Agriculture &
Tourism



www.kazanciholding.com.tr



KAZANCI HOLDING

Since the start of our business in 1960's, we as Kazancı Holding have always strived to offer quality product and reliable service to our customers. All of our companies within corporate framework perform customer satisfaction-oriented activities and develop themselves permanently with the same consciousness. Our customers' confidence to our brand has become the motivating factor for us to push ourselves to higher standards. This development process is the source of inspiration of the investments that we have accomplished successfully.



Ali Metin KAZANCI
Chairman of the Board
Kazancı Holding

AKSA

CONTENT





KAZANCI HOLDİNG

34 Tourism

34 Agriculture



Commencement of the Group's commercial activities

1960's

Sheet, metal and tile production

1965

Formation of Watt Electric Engines, the first company of the group engaged in energy sector

1968

Commencement of Machine Manufacturing

1983



KAZANCI HOLDİNG

Companies within the Kazanci Holding group with their proven record of success are leaders in their respective sectors. Our companies carrying the AKSA brand name who have gained a prominent position in their respective industry sectors are:

Aksa Power Generation as the leading company in the Turkish genset market, with its worldwide exports to more than one hundred countries is placed amongst the largest exporters in Turkey.

Aksa Energy with its continuing investment program, its electricity production plants, its

knowhow, experience and expertise, has attained an installed capacity of 2036 Mw to become a leader in its field and an emerging giant in energy production in Turkey.

Aksa Natural Gas Turkey's biggest privately owned natural gas distributor, with millions of customers in 20 of the 62 licensed territories. In serving its subscribing customers it provides them with a secure, natural and comfortable way of life.

Aksa Electricity is a distributor of electrical power to a population in excess of 3.5 million, covering

1997

Foundation of Aksa Energy Production Co.

2004

The first licensee of the group for Natural Gas Distribution (Balikesir)

2006

Foundation of Aksa Natural Gas Wholesale Co., being the first privately owned natural gas wholesaler company in Turkey

2007

Aksa Natural Gas, Turkey's largest distributor of natural gas, in 20 of the 62 licensed regions of Turkey

First Generating Sets Production



1984

Foundation of Aksa Service and Spare Part Co.



1986

Foundation of Kazancı Holding A.S.



1994

Aksa Power Generation, market leader in its sector in Turkey with a 55% market share



1995

a geographical area of 71.000 sq. km of Turkey. It is a pioneer in the supply of electricity to the consumer.

Aksa Service and Rental with its quarter of a century record, is a company which has adopted in its daily operations customer satisfaction as its ethos. The service division of the company provides a 24/7 after sales support to customers. The rental division since its establishment in 1998 continues to provide trouble free solutions for the periodical power needs and requirements of the largest organisations in Turkey.

Aksa Agriculture having commenced its activities in 2004 has since gained its place amongst the pioneering leader companies in its business sector of growing ornamental plants and outdoor shrubs, seeds, husbandry and dairy produce.

Aksa Tourism with its 5 star Mirada Del Mar hotel occupying an area of 100.000 sq. meters along the shores of the mediterranean at Goynuk, Antalya, its winter resort hotels Mirada Del Lago and Mirada Del Monte at Erciyes, Kayseri offers its customers the best in all year round holiday experience.

2007



Opening of genset production plant in Changzou-China

2009



Aksa Energy became 75th in the list of ISO 500

2010



Acquisition of electricity distribution regions of Coruh and Firat. Initial Public Offering (IPO) of Aksa Energy

2011



Aksa Energy, largest independent power producer in Turkey with its 2036 MW of installed capacity





One of the world's top 5 companies in the generating set market

In Turkey, Aksa has been the leader
of the generating set market for
a long period of time and now ranks
among Turkey's largest 200
industrial companies and exporters

www.aksa.com.tr



Aksa having begun its journey with manufacturing in 1984 with its first genset is able to satisfy all the needs and requirements of its customers within its comprehensive range of gasoline, diesel and natural gas generating sets and marine generating sets from 1 kVA to 2500 kVA, lighting towers and associated equipment. In the manufacturing facilities in Turkey and China. Aksa Power Generation exports more than 50% of its products and is among the top 5 global companies of the world genset market.

AKSA CHINA FACTORY-2

100.000 m² total area
Changzhou - CHINA



DUBAI OFFICE



KAZAKHSTAN OFFICE



U.K. OFFICE



With its network of more than 24 Aksa Power Centers and its authorized sales and service appointments Aksa is able to offer its services in all the regions of Turkey.

AKSA MAHMUTBEY FACTORY
20.000 m² closed area
İstanbul - TURKEY



In countries where sales, marketing and after sales support is offered, Akxa targets excellence through its wholly owned 9 offices and 75 Akxa sales & service points. Akxa offices are situated in the United Arab Emirates, Algeria, China, United Kingdom, Iraq, Kazakhstan, Russia, Singapore and Vietnam.

Amongst the first in manufacturing natural gas fuelled genset, Akxa Power Generation expertise and resourcefulness in synchronized generator sets is unsurpassed. By continuous investments in research, development and adopting latest technologies, Akxa Power Generation aims to pioneer innovation to manufacture genset that are more fuel efficient and more environmentally friendly, with lower noise and carbon emissions.

AKSA CHINA FACTORY-1
20.000 m² closed area
Changzhou - CHINA



Aksa generating sets operating under all geographical and climatic conditions, have proven success worldwide.



PORTABLE GENERATING SETS



DIESEL GENERATING SETS





The product range of
Aksa Power Generation includes;

1. Gasoline portable generating sets (1 – 11 kVA)
2. Diesel generating sets (4 – 2.500 kVA)
3. Natural gas generating sets (8 – 100 kVA)
4. Marine generating sets (4 – 440 kW)
5. Mobile generating sets
6. All kinds of marine and diesel gen-set accessories:
 - Sound proof canopies & containers
 - Synchronization panels



CANOPIES



MARINE GENERATING SETS AND
LIGHTING TOWERS

AKSA SERVICE AND RENTAL

Aksa Rental with its comprehensive range of gasoline and diesel gensets and its experienced personnel is able to satisfy the occasional and continuous energy needs of its domestic and international customers from its centralized facilities situated in Istanbul and Dubai. Aksa Rental offers total package solutions including initial assessment, installation and transport. With its extensive range of generator sets ranging from 1 kVA to 2500 kVA Aksa Rental offers its services as Turkey's largest rental fleet operator. Aksa Rental mobile generators were the first in Turkey to be purposely designed and built for operating in emergency situations. In their synchronous mode they can provide up to 1200 kVA and singly up to 400 kVA.

Our mobile generator sets with their excellent soundproofing qualities and super silent operating options, offered for service with the support of personnel experts in this field, have in a short period of time gained the commitment of most of the largest event organizations seeking these services.

Some of the energy requirements supported by Aksa are as follows.

1. 29th of October, Republic Day Celebrations/ Bosphorus, Istanbul; 2008-2009-2010
2. The shows "Anatolian Fire" and "Troy" / Istanbul, Ankara, Antalya; 2008-2009-2010
3. Turkcell Kuruçeşme Arena Summer Concerts / Istanbul; 2009-2010-2011
4. Harbiye Cemil Topuzlu Show Center Summer Concerts / Istanbul; 2009-2010-2011
5. Rock'n Coke; 2011
6. The conquest of Istanbul Celebrations / The Golden Horn, Istanbul; 2009-2010
7. UEFA Cup Finals / Istanbul; 2009
8. Champion's League Finals / Istanbul; 2005
9. Universiade / İzmir; 2005
10. Eurovision / Istanbul; 2004
11. The Valley of Congress of Harbiye, Construction Site



With its well trained and skilled personnel, their well equipped service vehicles, Aksa Service provides fast and reliable service to its customers.

Aksa Rental with Turkey's largest fleet of rental generating sets and rental mobile generators is in a position to offer an uninterrupted service to its customers.



Rock'n Coke / Istanbul
Troy shows / Istanbul



Formula 1 / Istanbul
Moto GP / Istanbul



THK Air Show / Istanbul
Airex Aerospace Fair / Istanbul

Aksa Service, with its 85 service centers, excluding Istanbul, its 300 technical personnel and its large holdings of comprehensive spare parts stocks is able to continue offering excellent after sales support throughout Turkey. In every country where Aksa Power Generation are exported to, Aksa owned offices together with their associates and affiliates with the support of Aksa Service are similarly able to offer a 24/7 after sales service to customers.

Aksa Authorized Service Centers are the right place to receive a value for money quality service, provided by well trained and capable personnel well equipped with service vehicles carrying modern tools and equipment in offering to their customers a fast, efficient and reliable service at all times.



Largest independent power producer in Turkey with 2036 MW installed capacity

Through an intensive investment programme, Aksa Energy has increased its installed capacity 6,4 times as of 2011 compared to 2007, achieving a 2036 MW installed capacity

www.aksaenerji.com.tr



Aksa Energy, established in 1997, diversified its investments in time, and became one of the most important electricity producer in Turkey with Fuel Oil Fired Power Plants, Natural Gas Fired Power Plants, Wind Parks and Hydroelectric Power Plants active at home and abroad. With Ali Metin Kazancı natural gas combined cycle power plant coming on stream in 2008, Aksa Energy has taken its place in competition amongst Turkey's biggest electricity producer.

Turkey's leading independent power producer with
2036 MW installed capacity as of 2011



ANTALYA ○
ALİ METİN KAZANCI NGCC
Capacity: 1150 MW

BALIKESİR ŞAMLI WEPP

Capacity: 114 MW

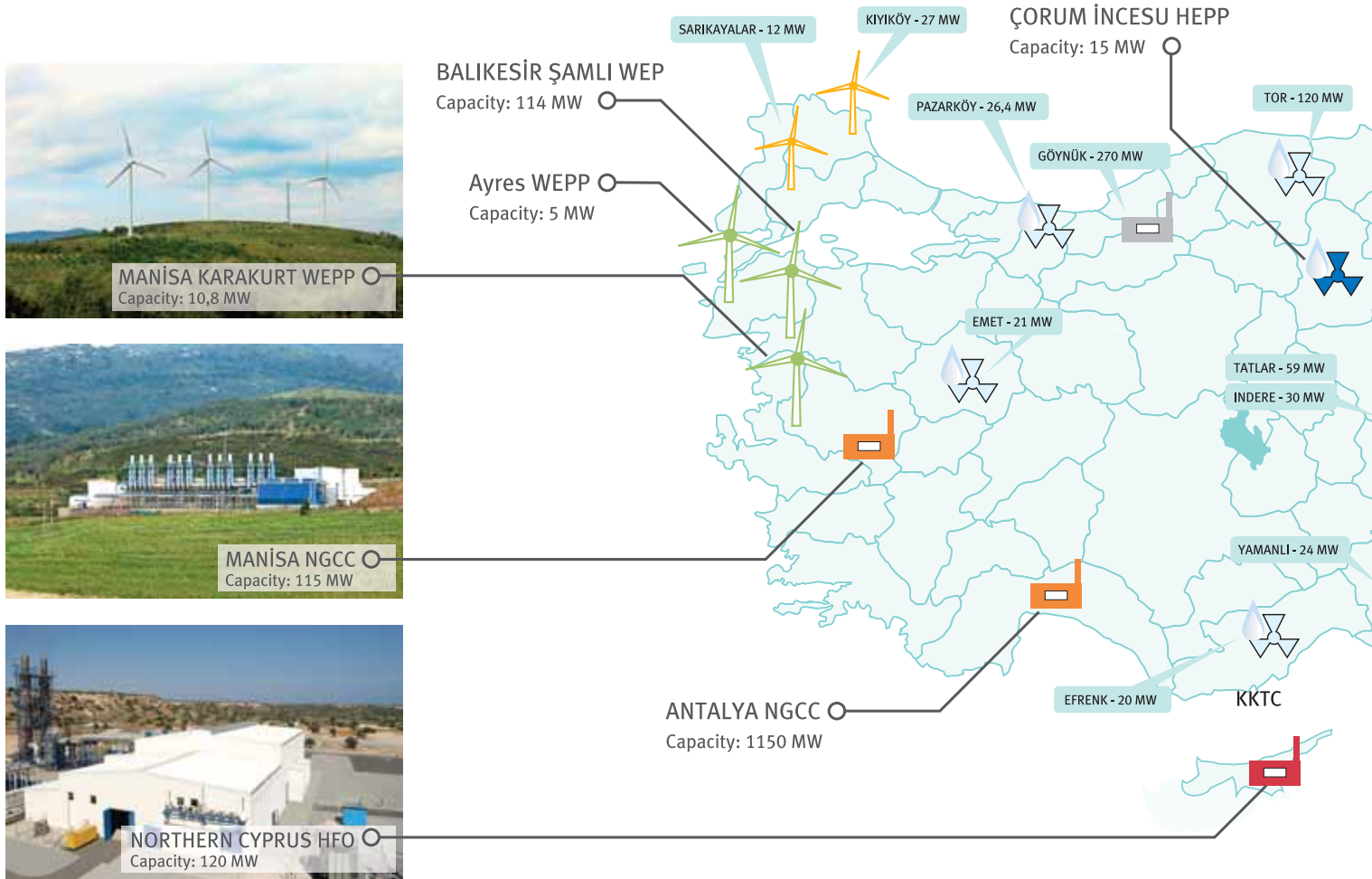


Aksa Energy's total installed capacity stands at 2036 MW; while electricity generation came out at 6 billion kwh in 2011.

Focusing its attention entirely on energy, Aksa Energy's existing strong competencies as well as the synergies arising from the horizontal and vertical integration which it has achieved with other Kazancı Group companies will enable it to create increasingly more added value as the liberalization of Turkey's electrical power sector proceeds.

Aksa Energy has a presence in all aspects of the energy value creation chain that allows it to take advantage of the sector's growth dynamics.

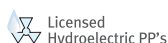
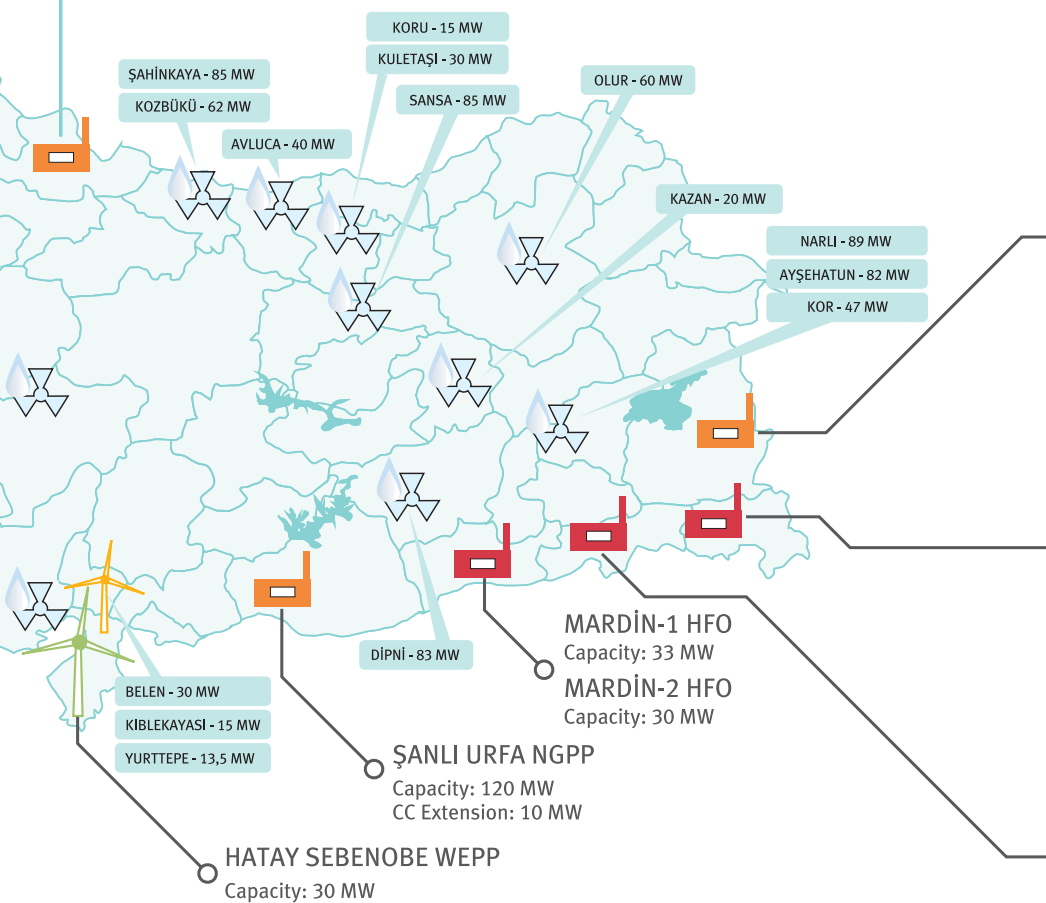
Aksa Energy which is strongest energy company with 15 power plants and 24 licensed projects on investment stage in various regions of Turkey targets to create the most economic and efficient fuel mix with all available fuel types. Aksa energy also considers closely export opportunities of electric energy and power plant investments in neighboring countries which have high electricity demand.





SAMSUN NGCC

Capacity: 130 MW



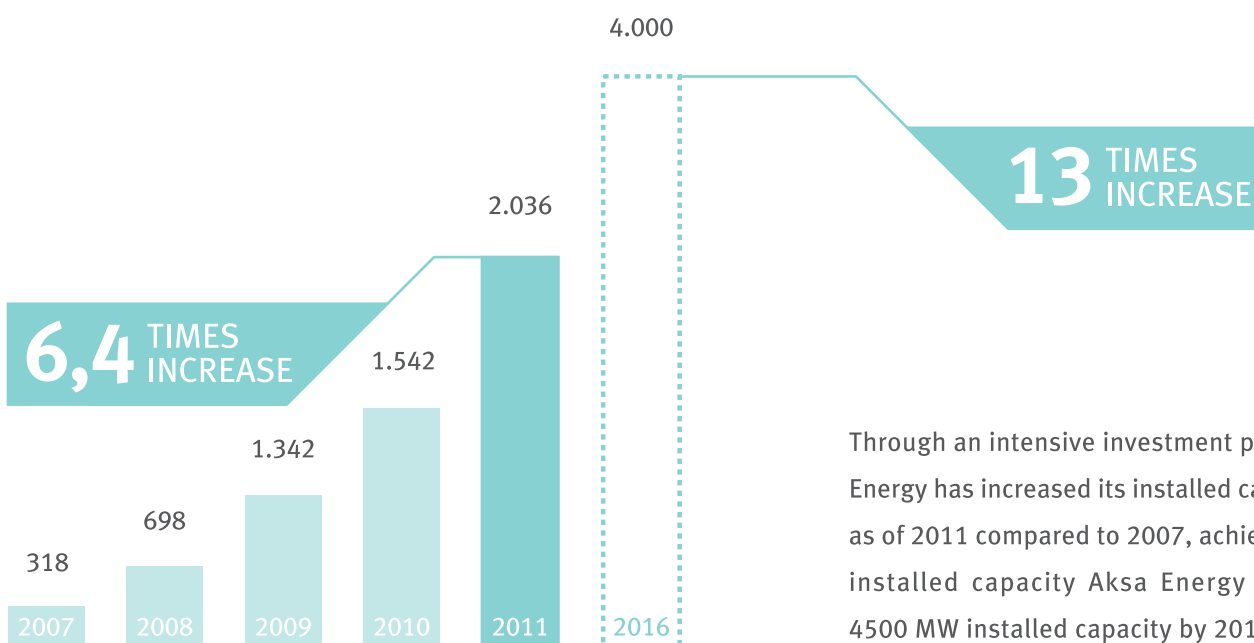
Aksa Energy acts sensitively in the diversification of renewable energy sources. Aksa Energy having 4 wind energy power plants and 1 hydroelectric power plant and greatest renewable energy capacity in our country utilizes its carbon gains in voluntary carbon market. Aksa Energy targeting to increase the share of renewable energy sources in producing power continues to make investments to 24 licensed WPP and HPP projects. Furthermore Aksa Energy getting ready to engage a great number of many projects worked on targets to make a contribution to transition process to low carbon emission in Turkey.



ÇORUM İNCESU HEPP
Capacity:15,6 MW

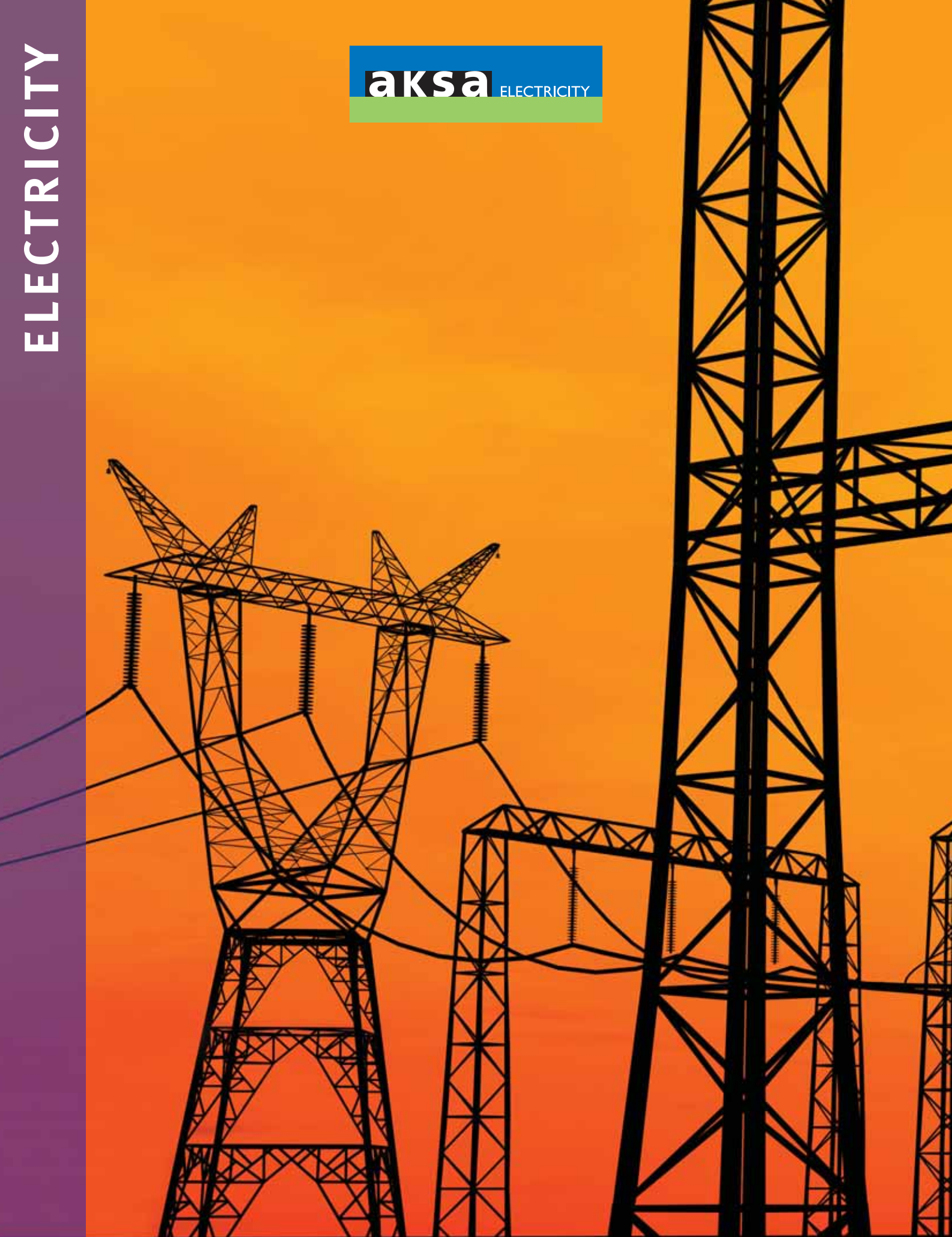


Total Installed Capacity (MW)



Through an intensive investment programme, Akxa Energy has increased its installed capacity 6,4 times as of 2011 compared to 2007, achieving a 2036 MW installed capacity Akxa Energy plans to reach 4500 MW installed capacity by 2017 year-end.

ELECTRICITY

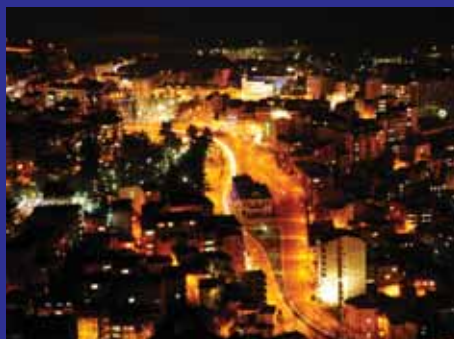


KAZANCI HOLDING

Turkey's expert electricity distributor

Having successfully bid for public tenders, Aksa Electricity acquired the distribution rights in two of the electricity region to supply electricity to eligible consumers, electricity distributor companies by bilateral contracts.

www.aksaelektrik.com.tr



Through its principal aims of customer satisfaction and its expert, Aksa Electricity Retail in the field staff policies endeavour's to provide a quality product and an uninterrupted supply service to consumers.



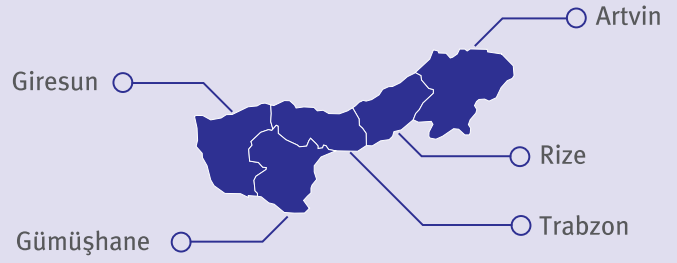
AKSA ELECTRICITY DISTRIBUTION & RETAIL

In 2009 and 2010 Aksa Electricity became the preferred bidder for Coruh and Fırat Electricity Distribution Regions. The acquisitions were concluded in year 2010 by Aksa.

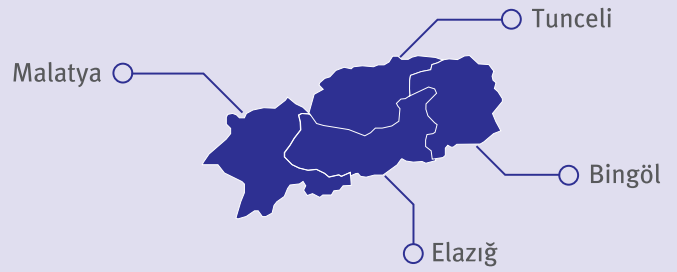
The provinces of Giresun, Gumushane, Trabzon, Rize and Artvin, together with their related 68 provincial centers with the Coruh Electricity Distribution Region serves a population of 1.7 million and accounts for 2.514.367.586 kWh in annual electricity distribution and sales.



Coruh Electricity Distribution Region



Firat Electricity Distribution Region



Also in year 2010, in the acquisition of Fırat Electricity Distribution Region, the provinces of Malatya, Elazığ, Tunceli and Bingöl covering 41 provinces were concluded with more than 1.7 million population. The annual electricity supply and sales amount to 2.270.064.587 kWh. Both of regions, Akse Electricity provides a fast, high quality and uninterrupted supply service.



AKSA ELECTRICITY WHOLESALE

In year 2004, Akxa Electricity Wholesale has established and started its activities of electrical energy trade (Bilateral contracts, balancing market, import & export), based on the license issued by the Electricity Market Regulatory Authority (EMRA), in line with market regulations.

Akxa Electricity applies the strength and resources of its corporate group to provide electricity under the best possible terms for the consumers .



By bilateral contracts in energy sector, Akxa has expedited its energy trade activities. In this respect inspires confidence to customers with its great and solid structure. Akxa Electricity Wholesale is in effort of providing highest level of service through customer satisfaction with oriented sales strategies and expert staff for reasonably priced energy expectations. Commercial and industrial consumers within the status of eligible consumers by (EMRA) can purchase electricity on discounted tariffs. There is no need for any infrastructure change to their supply in order to use the electricity sold within the framework of an agreement with Akxa Electricity. Changing their supplier to Akxa Electricity Wholesale will not involve customers incurring any additional cost, their supply will not be blackout and they will not need to make any alterations to their premises.

AKSA Electricity Wholesale, imports & exports electrical energy with Turkey's neighboring countries. Such as; Syria, Georgia, Bulgaria & Greece by isolated area and synchronization system. The parallel operation within the Continental European Synchronous Area has increased the quality and security of the electricity supply in Turkey, and is providing access to the European Electricity Market. AKSA imports and exports energy following the CBTC (Cross Border Transfer Capacity) tenders by the system operators (TEIAS, HTSO & ESO).



Aksa Electricity Wholesale aims customer satisfaction with expert personnel. Aksa Electricity Wholesale applies the strength and resources of corporate group structure to provide electricity at the best possible price to the end consumer.

The Portfolio of Aksa Electricity to non-domestic customers exceed 400, amongst which are;

- Eligible Consumers
- Chain Store Operators
- Organized Industry Zones
- Production Facilities
- Hospital, Filling Stations, Restaurants, Hotels etc.

Discounted electrical energy is supplied by Aksa Electricity Wholesale to eligible consumers by limits of Electricity Market Regulatory Authority (EMRA)



NATURAL GAS

aksa NATURAL GAS



Doğa Dostu Kahraman



KAZANCI HOLDING

Largest privately owned natural gas distributor in Turkey

Aksa Natural Gas Company is the largest privately owned natural gas distributor in Turkey with 20 of the 62 licenses for distribution regions and more than millions of customers.

www.aksadogalgaz.com.tr



Aksa Natural Gas Company is the largest privately owned natural gas distributor in Turkey with 20 of the 62 licenses for distribution regions and more than millions of customers.

With the increase in the popularity of natural gas as a more eco friendly, reliable and clean fuel Aksa Natural Gas was founded in 2003 to take its place and serve in this sector.

In pursuing its aims of offering quality service to consumers, expedited its investments towards the commencement of its operational activities. Aksa Natural Gas completed the major part of its investment in all the regions of its undertaking and supplied natural gas to its subscribers.



Ceremony of the First Natural Gas Supply in Van. 01 November 2008



Aksa Natural Gas having first commenced its natural gas distribution activities in the Balıkesir region of Turkey, licensed by the Energy Markets Regulatory Authority, continues its operations through operator companies of the 20 regions which were taken over by Aksa Natural Gas. With its subscriber base nearing millions and its licenses covering 24 cities, 52 provinces and 42 towns, Aksa Natural Gas serves the largest geographical natural gas distribution area of Turkey.

**Aksagas Antakya Ceremony
Celebrating the Welding of the
First Gas Pipeline Joint** ○
04 July 2010



Aksa Natural Gas acting fully conscious of its effective role and responsibility in the market with the population of 9.7 million and potential consumers of 2.2 million in distribution regions has completed the manufacture of more than 10.000 km pipe lines in 2011 and increased its total direct investment amount to 1 billion TL with its ongoing investment budget of 200 million TL.

With its investments, Aksa Natural Gas continues to contribute to the Turkish Economy. From its formation to the present day, together with the subscribers it has served, Aksa Natural Gas in its field of energy provided savings of nearly 14 billion TL to the National Economy, its endeavours in creating employment have led directly and indirectly to an opportunity for better jobs for 10.000 people of our population. In addition as a result of our investment, the natural gas distribution market sector has expanded to 4.9 billion TL, of which nearly 2.9 billion TL has been realized. The availability of supply of natural gas is a factor for the rapid growth in the investments for industrial development in these areas.



TRAKYA
NATURAL GAS

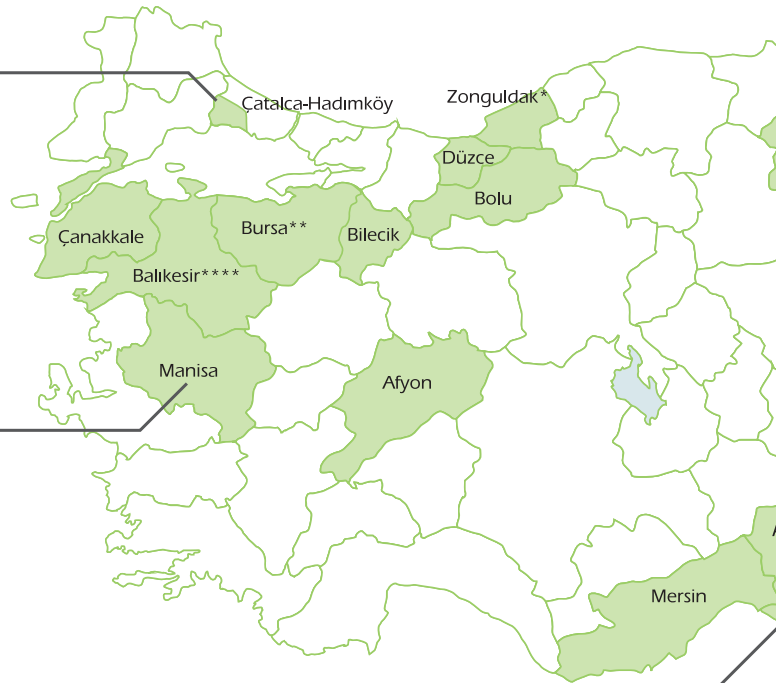


MANİSAGAZ
NATURAL GAS



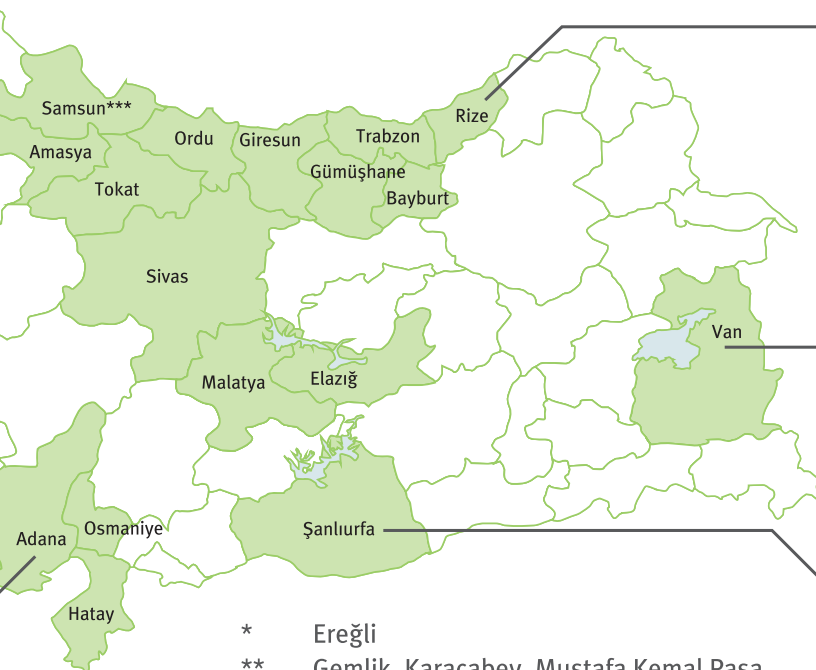
ÇUKUROVA
NATURAL GAS

Aksa Natural Gas





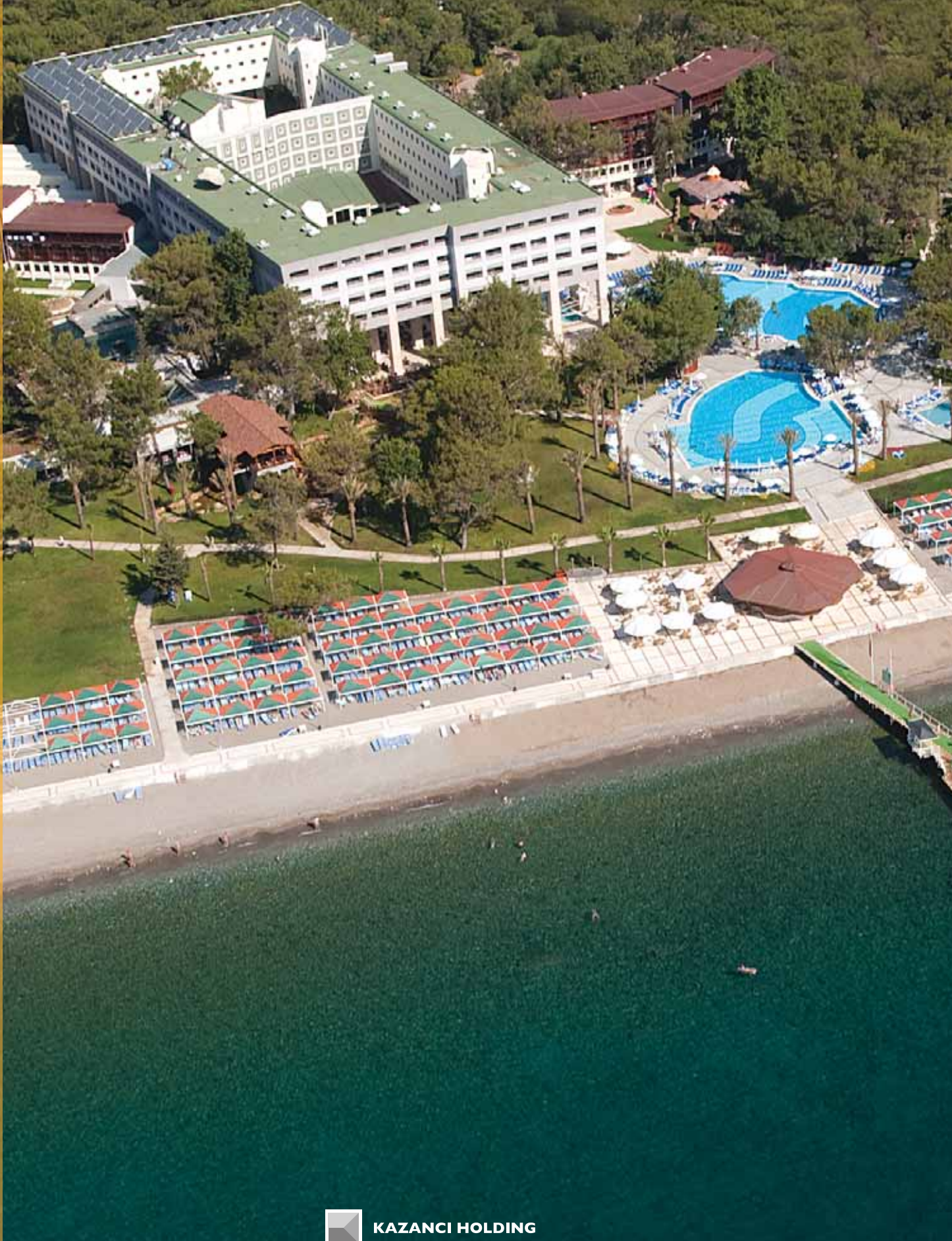
Distribution Regions



- * Ereğli
- ** Gemlik, Karacabey, Mustafa Kemal Paşa
- *** Çarşamba, Terme
- **** Bandırma, Susurluk

■ Akse Natural Gas Distribution Regions







Outstanding Agriculture and Tourism Companies in Turkey

Aksa Agriculture manufactures beef & dairy products in conformity with the EU standards on 25.000 decare of land and performs arboricultural activities.

Aksa Tourism with its three hotels operates in the tourism industry sector both for the winter and summer seasons.

www.aksatarim.com
www.miradahotels.com



Manufacturing beef & dairy products in conformity with the EU standards on 25.000 decare of land and performs arboricultural activities.



Aksa Agriculture manufactures beef & dairy products in conformity with the EU standards on 25.000 decare of land, held on a 30 year term lease from the former state owned enterprises Inanlı (Tekirdağ) and Gelemen (Samsun) Agricultural Farm, which were privatized in 2004.

Alongside this, Aksa Agriculture produces outdoor ornamental plants, shrubs and rootstocks in fully automated greenhouses and tissue culture laboratories. On Inanlı Agricultural Farm, drip irrigation method is used to produce two crops annually and to irrigate 20,000 grafted walnuts in nursery. On Gelemen Agricultural Farm, EU Standard grown 270.000 apple saplings of our own certified production have been planted on 1.000 decare of land.



Our safe modern and technologically advanced systems employed in our dairy operations use a fully computer-integrated bar coding system to monitor a dairy herd of 2.000 heads of cattle. In the forthcoming year we aim to fulfill our countries needs for high genetic quality stock heifers.



These establishments ensuring maximum levels of hygiene have become a model in agriculture and husbandry for Turkey.



MIRADA DEL MAR



MIRADA DEL MAR

Targeting only the best in the tourism sector, Kazancı Holding realized its first investment with the Mirada Del Mar Hotel situated amongst the pine forests of Goynuk in Kemer, Antalya where the majestic Toros mountains meet the deep blue waters of the Mediterranean Sea.



With its attractive architecture and grounds, where the sun shines in harmony with the vibrant colors of blue and green, the Mirada Del Mar welcomes its guests to its 5 Star hotel complex, occupying a surface area of some 100.000 sq. meters offering 542 rooms with sea, forest and magnificent garden views. The open buffet service offering the freshness of the Mediterranean and the variety and choice of tastes in world cuisine are available at its a la carte restaurants. With its 14 conference halls equipped with the latest technological facilities the Mirada Del Mar has become the preferred venue for both domestic and foreign holidaymakers.



MIRADA DEL LAGO & MİRADA DEL MONTE

In 2006 through the acquisition of the 4 star hotel Mirada Del Lago and 3 star hotel Mirada Del Monte, situated in Erciyes, Kayseri, Aksa Tourism extended its tourism business to incorporate winter sports to its business portfolio.



MIRADA DEL LAGO



Mirada Del Lago is located 28 km from the nearest airport and offers 264 beds in 105 rooms. Situated 300 meters from the cable car station serving a 4 km ski run, in addition to its main buffet restaurant, the hotel caters for individual taste at its a la carte restaurant. In addition to skiing, with the availability of an indoor heated swimming pool, sauna and Turkish bath, the hotel is in a position to completely fulfill all the expectations of its guests.



Mirada Del Monte has 8 suites & 32 standart rooms with 96 beds capacity, main restaurant, games room, bar&disco, lobby lounge, as a ski hotel offers comfortable with.



KAZANCI HOLDING



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