



Business by Design

FRED BERNS (www.fredberns.com) is among the biggest names in the *business* of interior design. He's the only sales and marketing coach, author and professional speaker who trains design professionals and industry partners worldwide how to use self-promotion to dramatically increase sales and profits.

His presentations and coaching sessions for design professionals show them how to make a maximum sales and marketing impact for a minimal investment of time and money.

He trains manufacturers, retailers, design centers and showrooms on how to create a "buzz," build traffic and increase sales to design professionals. In addition, he delivers programs on behalf of manufacturers for their clients.

links

Article Archives

http://fredberns.com/archives.html

Books, Tapes and Other Learning Tools for the Design Industry http://fredberns.com/businessbld.htm

Business by Design Ezine

http://berns.memberpilot.com/mp/

InteriorDesignBusiness.net Blog

http://interiordesignbusiness.net/

Coaching Programs

 $\frac{http://fredberns.com/designindustrycoaching.htmlhttp://fredberns.com/designindustrycoaching.ht}{\underline{ml}}$

Speaking Programs

http://fredberns.com/int_design.html